

# **THINKING**

**Investor Conference** 











**45** years of experience in protective component industry



7 manufacturing sites with continuous expansion



4200 employees in THINKING Electronic Group



10 product categories for overall circuit protection

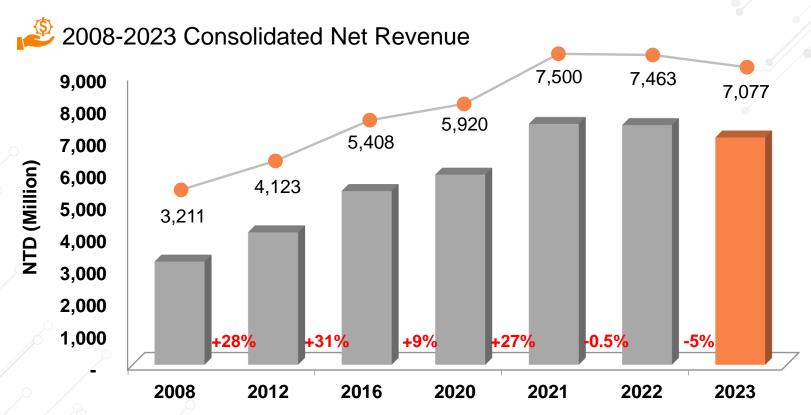


26 countries of sales support for global service



## **Company Introduction**

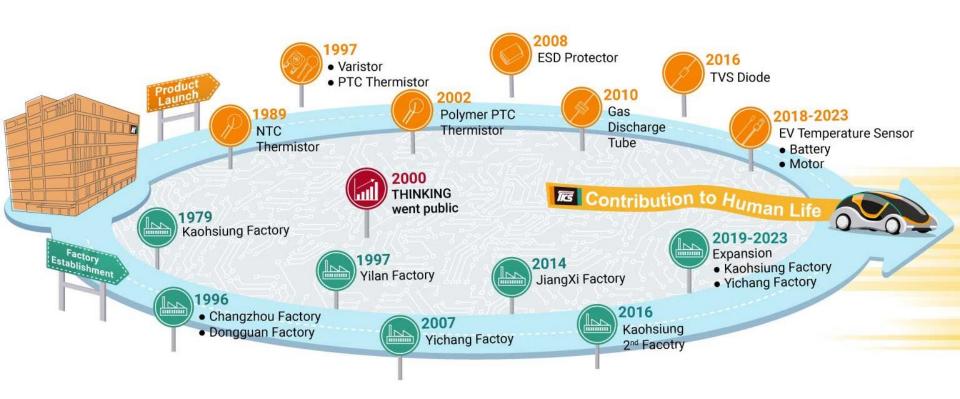




<sup>\*</sup> Using an exchange rate of 1 USD = 30.77 NTD

#### **Milestone**





## **THINKING Factories**





#### **THINKING Products**







#### **Quarterly Consolidated Income Statement**



NT\$ Thousand

|  | Item                              | 2Q 2024   | 1Q 2024   | 2Q 2023   | QoQ   | YoY    |
|--|-----------------------------------|-----------|-----------|-----------|-------|--------|
|  | Net sales                         | 1,949,789 | 1,561,384 | 1,816,449 | 24.9% | 7.3%   |
|  | Gross profit margin               | 41.28     | 40.77     | 36.11     | 0.51  | 5.17   |
|  | Operating expenses                | 322,555   | 267,060   | 297,300   | 20.8% | 8.5%   |
|  | Operating expenses ratio          | 16.54     | 17.10     | 16.37     | -0.56 | 0.18   |
|  | Net operating income              | 482,366   | 369,569   | 358,672   | 30.5% | 34.5%  |
|  | Operating profit margin           | 24.74     | 23.67     | 19.75     | 1.07  | 4.99   |
|  | Non-operating income and expenses | 119,227   | 66,893    | 44,868    | 78.2% | 165.7% |
|  | Net profit                        | 437,327   | 329,676   | 313,041   | 32.7% | 39.7%  |
|  | Net profit margin                 | 22.43     | 21.11     | 17.23     | 1.32  | 5.20   |
|  | Earning per share (NTD)           | 3.41      | 2.6       | 2.43      | 0.81  | 0.98   |





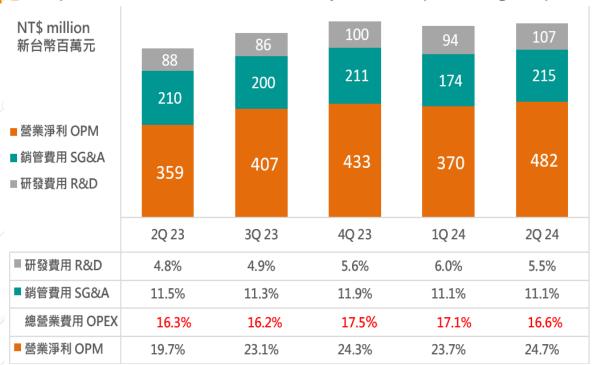
#### NT\$ Thousand

| ltem                      | 2024.6.30  | %    | 2024.03.31 | 2023.6.30  |
|---------------------------|------------|------|------------|------------|
| Cash and cash equivalents | 3,003,534  | 19%  | 3,055,026  | 3,706,555  |
| Accounts receivable       | 2,832,375  | 18%  | 2,382,915  | 2,288,752  |
| Inventories               | 1,470,721  | 9%   | 1,338,961  | 1,334,792  |
| Current assets            | 9,669,529  | 61%  | 8,562,107  | 8,629,834  |
| Current Ratio             | 300%       |      | 440%       | 410%       |
| Fixed assets              | 3,892,170  | 25%  | 3,792,096  | 3,584,033  |
| Non-current assets        | 6,067,275  | 39%  | 5,984,793  | 4,881,560  |
| Total assets              | 15,736,804 | 100% | 14,546,900 | 13,511,394 |
| Short-term borrowings     | 681,620    | 4%   | 531,620    | 100,289    |
| Account payable           | 891,348    | 6%   | 553,481    | 377,941    |
| Other account payable     | 710,852    | 5%   | 620,387    | 652,467    |
| Current liabilities       | 3,219,225  | 20%  | 1,947,475  | 2,104,485  |
| Long-term borrowings      | 730,075    | 5%   | 771,788    | 1,086,539  |
| Non-current liabilities   | 2,571,024  | 16%  | 2,524,487  | 2,665,090  |
| Total liabilities         | 5,790,249  | 37%  | 4,471,962  | 4,769,575  |
| Debt Ratio                | 37%        |      | 31%        | 35%        |
| Total equity              | 9,946,555  | 63%  | 10,074,938 | 8,741,819  |
|                           |            |      |            |            |



## **Analysis of Operating Expenses**

#### Operation Overview : Analysis of Operating Expenses



|               |       | // 4/ |
|---------------|-------|-------|
|               | YoY   | QoQ   |
| R&D<br>研發費用   | 0.7%  | -0.5% |
| SG&A<br>銷管費用  | -0.4% | 0.0%  |
| OPEX<br>總營業費用 | 0.3%  | -0.5% |
| OP<br>營業淨利    | 5.0%  | 1.0%  |

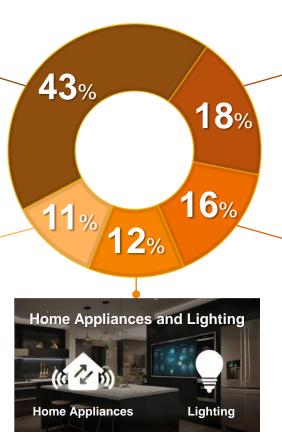


## **Major Markets**

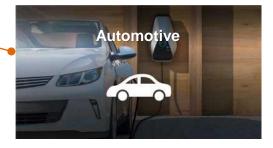














MANAGEMENT







## **Certification of Management System**



ISO 9001-2015 IATF 16949-2016 QC 080000-2017

Quality Management System



ISO 45001-2018

Health and Safety Management System



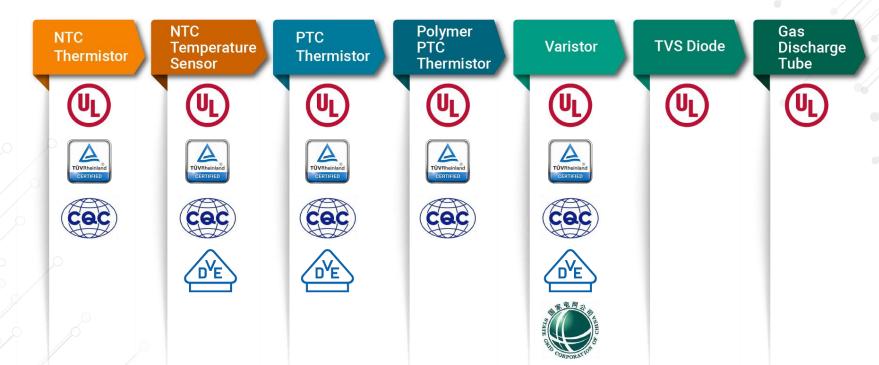
**RBA Gold Status** 

Responsible Business
Alliance Code of
Conduct



## Agency Approval of Product





## **THINKING ESG**



# 3084.4 kWp cumulative solar panel capacity installed at THINKING sites 7% reduction in GHG emissions FY2021 to FY2022

- Green product
- Green production
- Green supply chain
- Increase the use of renewable energy

#### SOCIAL

 Support the promotional events of reading and e-bookstore projects of Kaohsiung City

 Employees participate in beach clean-up and tree-planting initiatives to contribute to ecosystem restoration



Adhering to the RBA code of conduct, we uphold **labor rights**, ensure **health and safety**, protect the **environment**, conduct business with high **ethical standards**, and establish our **management systems** 

#### **G**OVERNANCE

## THINKING ESG



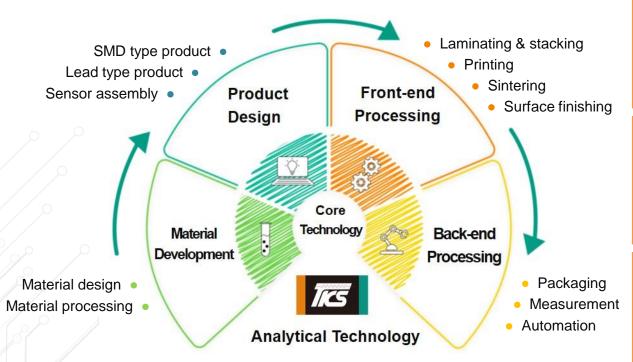


社會關懷與 環境保護 本報告書 與服務 正向影響 CHAPTER 0 關於本報告書 ■ 關於本報告書 本報告書詳實介紹興勤電子工業股份有限公司(以下簡稱興勤電子或本公司)履行企 異勤電子工業股份有限公司公司治理單位 第公民責任,針對公司治理、永續經營與供應鏈、綠色生產與環保、產品創新發展、友善 地址:高雄市左營區大順一路 93 號 8 樓 ■ 電話:+886 7-557-7660 與健康安全職場以及社區共營等領域所有積極從事之作為。 電子郵件: ir@thinking.com.tw • 公司網站: www.thinking.com.tw 本報告書園定每年1次,本報告書發行時亦將同時公告於公司官網。 ■資料品質管理 - 內部流程 首次發行時間: 2024年8月發行 內部確認:由推動小組、部門主管確認後由總經理確認後,經董事會核准後發行。 預計下一次發行時間: 2025年8月 外部確信:經國富浩華聯合會計師事務所依確信準則公報 3000 號 (TWSE3000) 出 具有限確信報告 本報告內容所載資訊涵蓋興勤電子(楠梓廠、宜蘭元耀廠、常州廠、東莞廠、宜昌廠 資料查證 及江西廠),以及興勤電子關係企業與組織外的客戶、供應商及投資者的相關重大性主題。 類別 驗證/認證/查理 財務數據來源經勤業眾信聯合會計師事務所簽證後公開發表,財務績效數字與財務合併報 表揭露範圍一致,並以新臺幣為計算基準,環境節能減碳數據亦以國際通用單位為基準, 勤業眾信聯合會計師事務所 並以一般慣用文字、數值的描述方式呈現。 溫室氣體排放量 ISO14064-1 台灣檢驗科技股份有限公司 環境 環境管理國際標準 ISO14001 1. 本報告書係依循全球永續性標準理事會 (Global Sustainability Standards Board, 各工廠個別通過第三單位查證 GSSB) 所發布之 GRI 準則 (GRI Standards) 編撰。 有害物質過程管理系統 IECQ 080000 2. 本報告書所揭露之數據來自本公司自行統計及調查結果,部分經由第三公正單位 社會 職業安全衛生管理系統 ISO45001 各工廠個別通過第三單位查證 **杏脇姆。** 



## **Core Technology**











Our simulation technology ensures our precise product design

#### **Back-end Processing**



Automated production ensures our stable product quality



#### **UL and TUV Certified Laboratories**

Laboratories of THINKING passed the CTDP (Client Test Data Program) of UL and witness testing qualification of TUV, and they provide the following advantages.

- International laboratory management is based on ISO 17025
- Testing equipment and technicians are aligned with those of approval agencies, offering reliable test results
- In-house testing of THINKING products shortens certification
   process and accelerates customer's new product launch







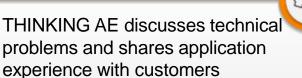




## **Technical Support**



#### **TECHNICAL CONSULTATION**





#### PRODUCT SELECTION

- AE selects products based on customer's specific needs
- Online product selection tools provide efficiency and flexibility

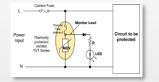




COMPREHENSIVE **TECHNICAL SUPPORT** 

#### EXPERT DESIGN CONSULTATION

AE discusses circuit design with customers



#### **TESTING AND VALIDATION**

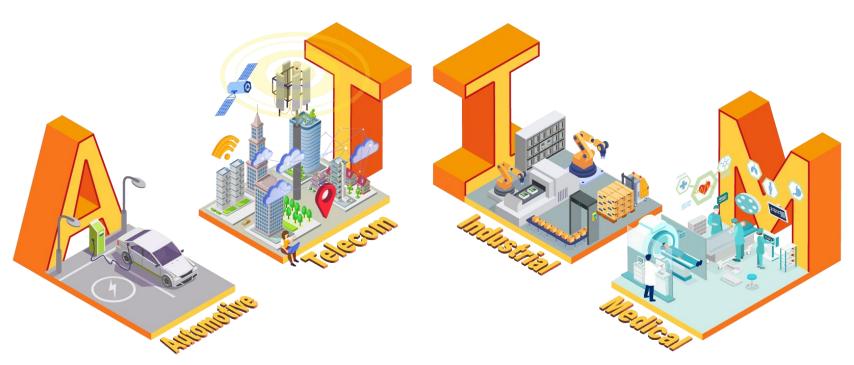
Backed by our labs, AE assists in developing testing plans and evaluates the results with customers



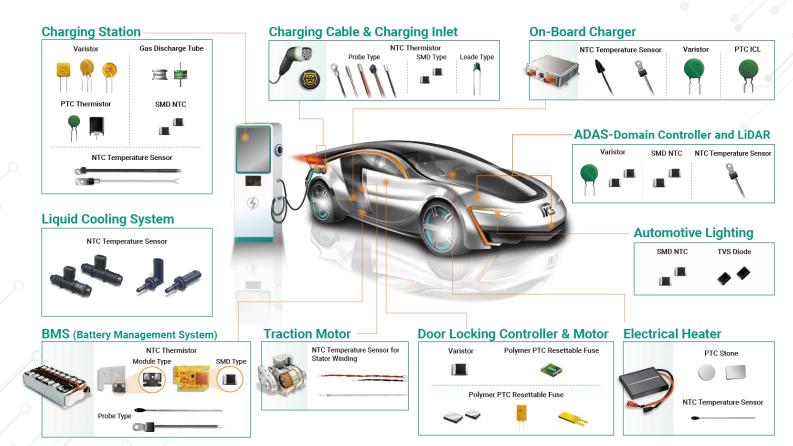
## **Vision**



#### **Contribution to Human Life in**



#### **THINKING Products for Electric Vehicle**



## **The Battery Show**





Corporate News

Sep 06, 2024



# You are invited! Visit THINKING at The Battery Show North America 2024

share



THINKING Electronic Industrial Co., Ltd. will attend The Battery Show North America 2024, which will take place at Huntington Place, Detroit, Michigan from October 7th to 10th.

You can find THINKING at booth #5535 from October 8th to 10th. We sincerely invite you to visit our booth to learn more about our circuit protection components for electric vehicles and battery energy storage systems. Our temperature-sensing solutions designed for various levels of battery systems will be displayed. We will also showcase our latest compact NTC temperature sensor, a space-efficient solution for monitoring coolant temperature in electric vehicles.

We cannot wait to meet you at Huntington Place, Detroit, Michigan!

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#### Electronica 2024









Trade Fair Center Messe München München, Germany





Corporate News

Sep 24, 2024

#### Meet THINKING at electronica 2024

share



Thinking Electronic Industrial Co., Ltd. will attend electronica 2024, which will take place in Messe München, Germany, from November 12-15, 2024.

THINKING will exhibit circuit protection components for electrical vehicle applications, renewable energy application, and industrial applications. In addition, several new products, such as hybrid over-voltage protector, ultra-high surge type varistor, surface mount varistor, and thermistors-based inrush current limiter for high power applications will be showcased.

We sincerely welcome you to visit us at Hall A5, Booth No.252 at Messe München!

# **THINKING**

Contribute to safety and operation efficiency of electronics

